

Educational Opportunities 2010

Attendance is FREE *limit of two registrants per seminar from each distributor branch, please.*

SHOP SEMINAR

April 14, 2010

Graham Shop Seminars are a real "hands on" experience. All attendees will greatly benefit from these sessions.

The Graham one-day seminar covers tools of the trade, modifications and preparations, handling and storage, and finish restoration. This training provides each participant the opportunity to absorb a wealth of information and knowledge about wood doors that otherwise may take years to learn. The Shop Seminar in Mason City also includes a tour of the manufacturing facilities.

ESTIMATING AND PRICING SEMINARS

May 5-6, 2010
September 29-30, 2010

Estimating Seminars in Mason City will include a tour of the office and manufacturing plant.

Graham's Estimating and Pricing Seminars will include a discussion of wood door standards, a complete Graham product line overview, a summary of programs and services, and the Graham Price Manual. Maximum benefit can be achieved with distributor personnel having six months' experience in the wood door industry. Our team of expert instructors will familiarize participants to all aspects of Graham, providing students a viable working relationship.

OPTIONAL 2-DAY PRO-TECH® TRAINING CLASS

May 3-5, 2010

An optional 2-day PRO-TECH training class will begin on May 3rd and conclude at noon on Wednesday, May 5th. The GRAHAM Estimating School will start after lunch on May 5th.

The class is geared toward users new to version 7, or those who may have attended a prior version 7 session and need a refresher course.

The training will include:

Version 7 Overview, Company Setup, User Security, Project Tasks/Calendar, Working with the New Spreadsheet Type Grid, Estimating Hardware, Estimating Doors and Frames, Designing Quote Forms, Detailing Hardware, Door and Frame Detailing, Processing Hardware, Ordering, Receiving, Shop orders, and Shipping.

Seating is limited, so reserve your space TODAY!

Graham[®]
wood doors

ASSA ABLOY

ASSA ABLOY, the global leader
in door opening solutions

**All seminars will be held in
Mason City, Iowa**

Lodging

Lodging and meals will be provided.

Accommodations will be provided. We ask participants to room share to reduce cost.

Single room reservations are available to those individuals sending a \$40.00 per night deposit at least ten days in advance of each session to Dave Goetzinger.

We cannot guarantee single rooms without this deposit and prior knowledge of your request (note the registration forms, please).

Attendees also have the opportunity to meet and socialize with the Graham Management Team and Customer Service Professionals.

Transportation

Students are responsible for transportation to Mason City.

Additional details will be outlined in a confirmation letter after registration and acceptance into a seminar.

Please do not make any reservations until you receive your confirmation letter from Graham.

Graham Registration Form

Type or Print Legibly

Distributor Name: _____
Mailing Address: _____
City, State, Zip: _____
Phone Number: _____
Participant's Name: _____ Nickname: _____
E-Mail: _____

Years experience in the wood door industry: _____

Check the Seminar(s) That You Will Be Attending

Shop Seminar

April 14, 2010 Mason City, Iowa

Estimating and Pricing Seminars

May 5-6, 2010 Mason City, Iowa

September 29-30, 2010 Mason City, Iowa

Optional PRO-TECH Version 7 Training

May 3-5, 2010 Mason City, Iowa

Indicate Your Room Preference

Single Room *

Share a Room

* Single room reservations require \$40.00 per night deposit for all sessions ten days in advance payable to Graham.

Flying Would you be flying or driving
 Driving directly into Mason City?

Prepared by Wood Door Manager or
Officer of your company:

Print Name

Signature

Date

FAX APPLICATION FORM TO:

641-422-2653

Attn: Dave Goetzinger, Graham

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